



Green Purchasing of Office Equipment & Recycling Services

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Presentation Overview

- SEC Program Requirements
 - Purchasing
 - End-of-Life Management
- Purchasing tools & resources
 - EPEAT (Electronic Product Environmental Assessment Tool)
 - Electronics Recycler Certification Programs: R2, e-Stewards, or R2/RIOS



Program Requirements

Procurement

- Modify procurement practices to require/give preference to “green” equipment – defined by EPEAT® standard
- Ensure 95% of desktops, laptops, monitors purchased are EPEAT registered
 - In 2014, also printers, copiers, & multifunction devices



Program Requirements

End-of-Life Management

- Establish policy/directive to require environmentally sound management at EOL of office electronic equipment
- Use recycler that has earned 3rd party certification:
 - R2, R2/RIOS, or e-Stewards



Overview of EPEAT



Global registry for identification of “green” electronic products

- Currently:**
- Computers/Displays
 - Imaging Equipment (printers, copiers, MFD)
 - Televisions



Next up: Mobile phones (mid-2014)
Servers (late 2015)



Why Was EPEAT Created?

- Complexity of the product set – purchasers’ struggle with definition of what constituted “preferable” and evaluating bids against specifications
- Supplier community’s struggle with proliferation of purchasing specs, information requests
- Public Private Partnership – interest in voluntary programs, avoiding the inflexibility of regulatory approach
- Desire for market drivers to set clear direction, rewards



Components of EPEAT

- 1) Voluntary environmental performance standards
 - Developed within independent Standards Development Organizations by diverse stakeholders
 - Purchasers, manufacturers, environmental groups, suppliers, government regulatory agencies
 - Addresses multiple environmental attributes, including ENERGY STAR

- 2) System for identifying products
 - Searchable product registry (www.epeat.net)
 - Three-tier rating system: bronze, silver, & gold

- 3) Verification process to ensure conformance



EPEAT Benefits

For Purchasers

A single, credible environmental performance rating to efficiently address lifecycle environmental issues in purchasing specifications across electronic product categories

For Industry

Consistent environmental performance criteria for design of products and related services across multiple geographies. Opportunity for market recognition for design and service strategies that reduce products' environmental impact.



What Does EPEAT Cover?

EPEAT's environmental criteria cover the complete product lifecycle from design to recycling.





How Are Products Rated?

- Products must meet all **required** criteria to qualify for EPEAT
- Products are rated Bronze, Silver or Gold based on how many **optional** criteria they meet

Green (< 50%)



Greener (50-75%)



Greenest (> 75%)



Summary of Criteria in IEEE 1680 Standards



	Computers/Displays (2009)		Imaging Equipment (2012)		Televisions (2012)	
	Required	Optional	Required	Optional	Required	Optional
Environmentally Sensitive Materials	3	8	4	7	3	9
Materials Selection	3	3	4	3	3	3
Design for End of Life	6	5	7	2	5	6
Product Longevity/ Lifecycle Extension	2	2	2	1	3	0
Energy Conservation	1	3	2	4	1	4
End of Life Management	2	1	2	2	2	2
Corporate Performance	3	2	2	3	2	3
Packaging	3	4	5	2	5	2
Consumables	-	-	4	2	-	-
Indoor Air Quality	-	-	1	0	-	-
Total # Criteria	23	28	33	26	24	29
	Required	Optional	Required	Optional	Required	Optional
	51 Total		59 Total		53 Total	



Computer & Display Registry (12/3/13)

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EPEAT REGISTRY SEARCH OPTIONS

Quick Search

Search by Manufacturer/Country

Full Search

	BRONZE	SILVER	GOLD	Total
Desktops	4	58	132	194
Displays	1	356	213	570
Notebooks	40	309	362	711
Integrated Desktop Computers	0	24	63	87
Workstation Desktops	0	4	36	40
Thin Clients	0	22	6	28
Tablet Notebooks	1	0	0	1
Totals	46	773	812	1631



Product Search

Product Search

*** PRODUCT TYPE**

DESKTOPS

DISPLAYS

INTEGRATED DESKTOP COMPUTERS

NOTEBOOKS

TABLET NOTEBOOKS

THIN CLIENTS

WORKSTATION DESKTOPS

WORKSTATION NOTEBOOKS

PRODUCT

*** MANUFACTURER**

All companies
Ace Computers
Acer Inc.
Action S.A.

NOTE:
To select more than one manufacturer, hold down the "Ctrl" key and click the manufacturer names

*** COUNTRY/REGION**

Select a country
United States
Australia
Austria

NOTE:
To select more than one country/region, hold down the "Ctrl" key and click the countries/regions

*** RATING**

ALL RATINGS

BRONZE

SILVER

GOLD



370 Search Results Found |  Search Again



You Searched For:

COUNTRY:	United States
PRODUCT STATUS:	Active
PRODUCT TYPE(S):	Displays
RATING:	Gold

Options:

Export Product Info >>

Export Product and Criteria Info >>

Compare Products

Show entries

Search:

Add/Remove Columns

 Compare	 Product	 Country	 Product Category	 Rating	 Opt.Pts	 Reg. Date
<input type="checkbox"/>	NEC EA232WMI-BK	United States	Displays	Gold	21	7/25/2013
<input type="checkbox"/>	HP Compaq LA2405x 24-inch LED Backlit Monitor	United States	Displays	Gold	21	4/17/2012
<input type="checkbox"/>	DELL U2312HM	United States	Displays	Gold	21	7/26/2012
<input type="checkbox"/>	Lenovo ThinkVision LT1953 Wide	United States	Displays	Gold	21	5/21/2013
<input type="checkbox"/>	NEC MultiSync E201W	United States	Displays	Gold	20	7/25/2013
<input type="checkbox"/>	NEC MultiSync EX231W-Black	United States	Displays	Gold	20	7/25/2013



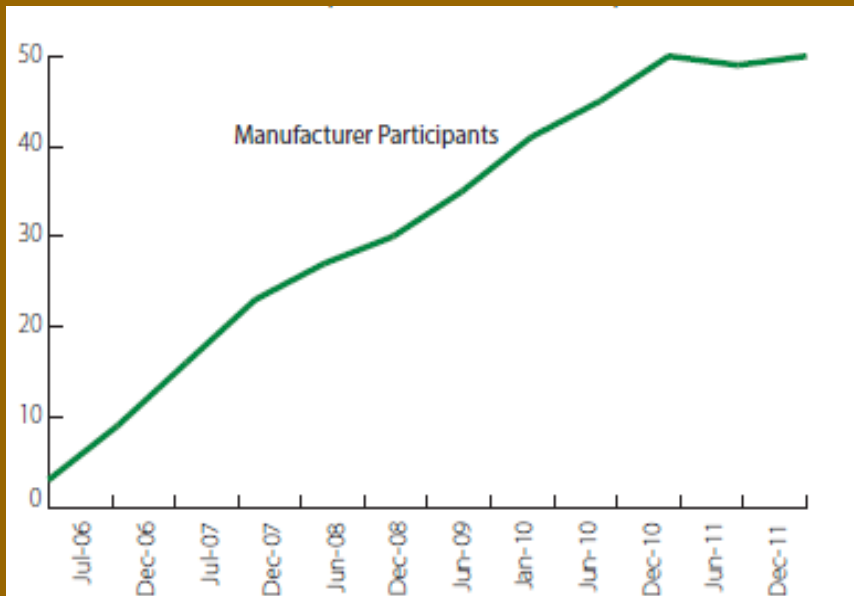
EPEAT Product Comparison



[Back to Search Results](#)

Criterion	Brand: HP Compaq Model: 8000f Elite Ultra Slim Desktop Business PC Company: Hewlett-Packard Country: Hungary Rating: Gold Points: 19/24	Brand: Lenovo Model: ThinkCentre M90p Eco Ultra Small Company: Lenovo Country: Hungary Rating: Gold Points: 19/24
4.1.2.1 Elimination of intentionally added cadmium	YES	YES
4.1.5.1 Elimination of intentionally added hexavalent chromium	YES	YES
4.1.6.2 Large plastic parts free of certain flame retardants classified under European Council Directive 67/548/EEC	YES	YES
4.1.7.1 Batteries free of lead, cadmium and mercury	YES	YES
4.1.8.1 Large plastic parts free of PVC	YES	YES
4.2.1.2 Minimum content of postconsumer recycled plastic	YES	YES
4.2.1.3 Higher content of postconsumer recycled plastic	NO	YES
4.2.2.2 Minimum content of renewable/bio-based plastic material	NO	NO
4.3.1.6 Reduced number of plastic material types	YES	YES
4.3.1.7 Molded/glued in metal eliminated or removable	YES	YES
4.3.1.9 Minimum 90 percent reusable/recyclable	YES	YES

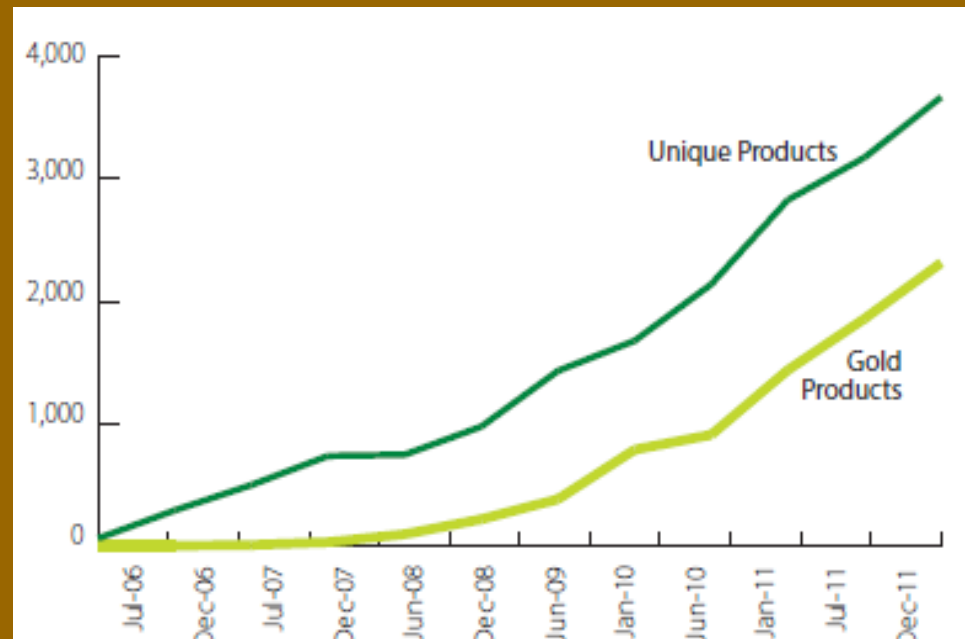
EPEAT Registry Computers/Displays 2006-2011



3 to 50+ Manufacturers

Products registered in 42
Countries

60 to 3,000+ product registrations





Worldwide Availability of EPEAT Products

US	Canada		
Australia	Estonia	Latvia	Portugal
Austria	France	Lithuania	Romania
Belgium	Finland	Liechtenstein	Singapore
Brazil	Germany	Luxembourg	Slovakia
Bulgaria	Greece	Malta	Slovenia
China	Hungary	Mexico	Spain
Costa Rica	Iceland	Netherlands	Sweden
Cypruss	Ireland	New Zealand	Switzerland
Czech Republic	Italy	Norway	Taiwan Region of PRC
Denmark	Japan	Poland	United Kingdom

Bold = countries where national government (in full or in part) uses EPEAT as a purchasing specification



Imaging Equipment



- Registry opened February 2013
 - With 7 manufacturers, 171 registered products in US/Canada
 - Now 13 manufacturers, almost 700 products registered in US, Canada, Australia

Televisions

- Registry opened April 2013
 - 2 manufacturers, over 120 products





Manufacturer Participants

Ace	Ciara-Tech	Epson	Ilhaservice Servicos de Informatica	Lexmark, Intl.	Northern Micro Inc.	SIA ATEA	Xerox
Acer	Corporativo Lanix, S.A.	Fujitsu Ltd.	Inida	LG Electronics, Inc. ***	NTT System, S.A.	Sony Electronics, Inc.	Xplore Technologies Corp.
Action S.A.	CTL Corp.	Gammatech Computer Corp	Integrit	Login Informatica	Oracle America, Inc.	TEKNO SERVICE, S.L.	
Apple, Inc.	Daten Tecnologia, Ltda.	GETAC	Itautec S.A.	M&A Technology, Inc.	Panasonic	THEIS- Computer GmbH	
Arquimedes Automacao	Dell, Inc.	Hewlett- Packard	Komparsa UAB	Manage Your IT, Ltd.	Positivo Informatica, S.A.	Toshiba	
ASUSTek	Digital Computer	Howard Tech. Solutions	Konica Minolta	MMD – Monitors & Displays	Ricoh Americas Corp.	TPV Technology, Ltd.	
BenQ	Eastman Kodak	Hyundai IT America Corp.	Kyocera	NCS Technologies	Samsung Electronics ***	Transource	
Canon	EIZO Corp.	Iiyama Corp.	Lenovo	NEC Display Solutions, Inc.	Semp Toshiba Informatica Ltda.	ViewSonic Corp.	***TVs



Model Purchasing Language

- All [PRODUCTS] provided under this contract are required to have achieved Bronze registration or higher in the EPEAT system in [COUNTRY]. EPEAT is a procurement tool designed to help large volume purchasers evaluate, compare, and select electronic products based upon their environmental attributes as specified in the consensus-based [STANDARD].
- [Purchaser] will prefer products that have achieved EPEAT Silver or EPEAT Gold registration. The EPEAT registration criteria and a database of all registered products are provided at <http://www.epeat.net>.



Supplier EPEAT Reporting

Suppliers are required to provide [quarterly/semiannual/annual] reporting on the number of EPEAT registered products purchased under this contract. For each piece of equipment sold, EPEAT Registration Status (i.e. Bronze, Silver, Gold or Unregistered) must be provided.

The information must be reported in aggregate in a matrix providing the following data:

Product type	EPEAT Gold	EPEAT Silver	EPEAT Bronze	Unrated
Desktops				
Notebooks				
Integrated Systems				
Workstations				
Displays				
Thin client				



EPEAT is Different from ENERGY STAR®

- ENERGY STAR covers energy efficiency
- EPEAT's environmental criteria cover the **complete product lifecycle**
- EPEAT-registered products meet anywhere from **21 to 50 other criteria** in addition to the latest Energy Star standard



Responsibly Managing EOL Equipment

- Electronics recycler certification programs:
 - R2 www.r2solutions.org
 - e-Stewards www.e-stewards.org
 - R2/RIOS www.certifymerecycling.org
- Standards address the environmentally responsible processing of electronics
- Auditing of recyclers by independent, 3rd party organizations that are qualified & accredited to issue certification to specific standard
- Similar to EPEAT, purchasers just need to specify recycler certification (R2, R2/RIOS or e-Stewards) & leave the rest to the experts!



Example: R2 Certified Recyclers






Available Resources

- SEC website at www.stateelectronicschallenge.net
 - EPEAT Tutorial
 - Sample contract language
 - Information on & links to find certified recyclers
- EPEAT Registry for product searches www.epeat.net
 - Need help searching? Contact us!
- Your vendors
 - Reporting EPEAT purchases & units recycled



Sustainability Reports

Results Provided to Partners


SEC
 STATE ELECTRONICS CHALLENGE
Environmental Sustainability Report
 Calendar Year 2012
 City of XX, State of XX
 March 27, 2013
Data Input¹

		Desktop Processors	LCD Monitors	CRT Monitors	Notebook Computers
Purchasing					
EPEAT®	Bronze				
	Silver				
	Gold	91	51		53
Use					
Power Management Enabled	73%	2,721	725		
Average Lifespan	84 Months	2,721	725		
Paper Reduction	Reams				
End-of-Life Management					
Reuse – computers & monitors		170	163		30
Recycling –					
Computers & monitors (units)				5	
Mobile phones (units)					
Mixed office electronics (lbs.)					175 lbs.

Data Inputs

Environmental Benefits²

Reduction In	Purchasing	Use	Reuse & Recycling	TOTAL BENEFITS	
	How Much			How Much	Equivalent To
Energy use	66,949 kWh	4.47 million kWh	1.01 million kWh	5.55 million kWh	Electricity to power 434 homes/year
Greenhouse gas emissions	11 metric tons of carbon equivalents	850 metric tons of carbon equivalents	194 metric tons of carbon equivalents	1,055 metric tons of carbon equivalents	Removing 758 cars from the road/year
Toxic materials, including lead & mercury	14 lbs.	215 lbs.	28 lbs.	257 lbs.	
Municipal solid waste	2,168 lbs.	54,071 lbs.	7,539 lbs.	63,778 lbs.	Waste generated by 15 households/year
Hazardous waste	396 lbs.	5,905 lbs.	879 lbs.	7,180 lbs.	



Contact Information

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Thanks to EPEAT for the use of some slides

NERC is an equal opportunity provider & employer

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ISRI R2/RIOS